R. Gehlen bossier

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9. At the end of the talk, we asked GLOBKE confidentially whether the personality of UTILITY is acceptable to ETHRUST. His answer was "yes" - and he made it in a direct and emphatic way. He went on to say that both he and ETHRUST realize that UTILITY is no CANARIS but that ETHRUST has been most impressed with UTILITY's calm and objective analysis of items of intelligence. He particularly mentioned the time a month or so ago when Minister President ZINN, of Hesse, arrived in UTIRUST's office with a hot report, and UTILITY, being there, discoted the report item by item, differentiating between those bits of information already known, analyzed and not believed to be alarming; those not known but probably dubious; and the hasty conclusions that had been arrived at in the report. UTILITY's professionalism on this case seems to have made a deep impression.

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